



ProTM



THD Pro Programs – Overviews & Benefits

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Presented By:

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AGENDA

01 | Introductions

02 | Who is THD Pro Institutional?

03 | Program Overviews

04 | Q&A



Who is THD Pro Institutional?

As the wholesale distribution division of The Home Depot®, we are uniquely positioned to help drive your business through unrivaled access to professional-grade products and innovative business solutions that address the challenges you face every day



800+ Delivery Trucks

- The Home Depot Pro associate drivers
- Average 7+ year tenure



90,000+ Pro-Grade Products

- Trusted national brands and private/exclusive products
- Access to 1 million+ products through The Home Depot



70+ Distribution Centers

- Free, next-day delivery
- Pro counter sales and pickup



1,600+ Sales Professionals

- Deep industry knowledge
- Average 12-year tenure



Cutting-Edge Web Capabilities

- Powerful business tools
- Simple-to-use mobile app



Services, Solutions and Support

- Inventory management
- Renovation services
- Appliance installations



2,000+ Local Store Locations

- Unplanned purchases
- Tool and equipment rentals
- ProPurchase™ card provides one account billing

COAST-TO-COAST COVERAGE AND CONVENIENCE

National scale.
Local focus.

Free Next-Day
Delivery*

**Get the products you need
to get the job done quickly.**

- Enjoy free, next-day delivery*
- 75+ distribution centers keep us close to our customers
- 2,200+ store locations mean we're part of your community

*Available on most items to most locations.

● = Store Locations ■ = Pro Distribution Centers

Best in Class E-Commerce Website

Time Is Money—
Make the Most
of It With Our
Free Web Tools
and Mobile App



Existing BOMA Partnership

- Cornerstone Partner (premier BOMA sponsorship level)
- \$200M+ revenue flowing through retail
- Royalties being provided to International, Locals, and Members

BOMA Cornerstone Partners



The Outstanding Building of the Year (TOBY) »



The Outstanding Building of the Year (TOBY®) Awards is the most prestigious and comprehensive program of its kind in the commercial real estate industry recognizing quality in commercial buildings and rewarding excellence in building management. During the competition, all facets of a building's operations are thoroughly evaluated. Buildings are judged on everything from community involvement, tenant relations and site management to environmental and "green" policies and procedures. The competition consists of three levels and begins at the local BOMA association level. Winning entries advance from there to the regional level and, finally, regional winners advance to the international level. The TOBY Awards Program and Banquet are proudly sponsored by The Home Depot.

MEET PROPURCHASE. SHOP IN STORES OR ON HOMEDEPOT.COM

Pay with Your Existing Pro Credit-Line.

[Watch the Video](#)



The ProPurchase™ Program for Your Business



More Ways to Shop

In addition to orders from The Home Depot Pro, you can shop on homedepot.com or at The Home Depot® stores nationwide with your existing Pro credit line.



Expanded Product Selection

Access more of the products you need, like lumber and drywall, as well as truck and tool rentals to help you get the job done.



One Account Billing

All purchases made in-store or on homedepot.com using a ProPurchase card are itemized on your Home Depot Pro account invoice for easy payment management and account visibility.



Multiple Cards and Spend Controls

Seamlessly manage spend of all employees across multiple locations. Each card on your account can be set up with optional spend limits that you control.

2 Distinct Home Depot Pro Programs

- **Members** - get 2% rebate on in-store purchases
- **Locals** – receive royalties issued annually*

(*Must have THD Pro member active in local association to receive royalty)



The Home Depot Pro In-Store Program (existing)

The Home Depot Pro Retail offers BOMA members an exclusive annual rebate incentive program. Receive a **2 percent annual rebate** on all qualifying pre-tax in-store purchases (a qualifying purchase is any pre-tax purchase on a registered account), plus extra services and savings. There is no cost to enroll. Annual purchases must total a minimum of \$10,000 to qualify for the rebate.

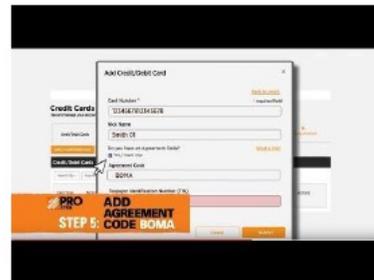
[Click here to enroll](#)

BOMA In-Store Program Manager

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The Home Depot Pro Institutional Program **NEW**

The Home Depot Pro Institutional, the wholesale distribution division of The Home Depot®, is the leading national provider of integrated facility maintenance solutions, provides BOMA with the delivery convenience of thousands of cleaning, maintenance, and repair items right to your door and/or will-call pickup at many locations nationwide.

BOMA members receive access to...

- BOMA tiered discounted pricing program
- 250,000+ commercial grade products @ www.HomeDepotPro.com/Institutional
- Free next day delivery
- House accounts with Pro credit line and customizable invoicing options
- Workflow approval functionality
- Robust spend reporting and visibility

[Click Here to Get Started](#)

- **Members** – online discounted pricing program, free next day delivery, Pro credit, etc.
- **Locals** – receive 2.5% quarterly royalties from local member spend*

(*Must have THD Pro member active in local association to receive royalty)

BOMA Institutional Program Managers

Contact Tony to get started

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